

Dante Technologies

Your Printing & Imaging Expert.

Increasing productivity, while reducing costs are your priorities. Helping you get there is ours.

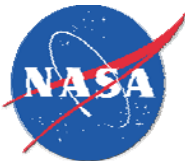
Printing & Imaging Solutions That Work

When {someone} from The United States Tax Court called Dante Technologies to help find a solution for their document output expenses, Dante Technologies knew just what to do. Dante's Inc, a Woman Owned Small Business, has been helping customers with their printing and imaging needs for 35 years.

Our team of experts understand that it's not just about saving money, but also increasing your productivity. Just ask {someone} from United States Tax Court. Since they began working with Dante Technologies, they have resolved printing and imaging requirements that have supported the growth of the government entity. By implementing a comprehensive equipment migration, not only did they help Government cut costs, but they also positioned them for the future. With over 100 years of combined senior management experience, Dante Technologies helps clients develop cost-saving *through Innovation*

"The choices we give our customers are sometimes held back by most major service organizations purely based on their interests rather than the customers"

A Few of our satisfied customers



Dante Technologies — Your Unbiased Printing & Imaging Advisor

Dante Technologies has established affiliations with many of the most prestigious information technology companies in the printing and imaging industry. These strategic affiliations provide the necessary IT partnering networks that allow access to the critical resources and latest technologies required to support our customers.

Dante Technologies is a premier sales, service and supplies provider for **all** of your printer, plotter, facsimile and copier needs. We are an **Strategic Partner** and authorized service facility for virtually all field serviceable inkjet, laser and Design-Jet printers. Dante Technologies can tailor a program to exactly match the needs of your organization.

As an eco-conscious partner, Dante Technologies will optimize your organization by reducing the economic and *environmental* impacts of office printing. By allowing Dante Technologies to focus on your organization's print management needs, you will have more time to focus on what matters to you most...your core business.

Dante Technologies provide service within the following NAICS codes : Electrical and Electronic Repair Shops, =811211,811212, 811213, 811219., IT Decontamination = 236210,812332,339113,541910 : Technical Consulting= 541690,541611,541618,541513



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DANTE TECHNOLOGIES

Reducing Your Print Management Costs Is Our Business

Just a few reasons why you should choose Dante Technologies...

Reputation for Quality

The quality of our technical functions has always been our first priority at Dante Technologies. We have worked hard to earn a reputation for quality and dependability.

Next Day Technical Service and Support Guaranteed

Our standard response time for all brands of printers, digital copiers, plotters and facsimiles is next day, guaranteed. We strive to repair all equipment on-site within one hour.

Authorized Warranty Center for All Makes and Models

At Dante, we honor all warranties regardless of where the units were purchased. As a direct partner to the leading printing and imaging manufactures, customers benefit from our knowledge of proprietary bulletins and updates. Parts, service manuals and software support are immediately and directly accessible.

Automated Notification Software Reduces Downtime

Automated notification software alerts the Dante Technical team when to replace most parts, such as drums and transfer kits proactively. The software can also automatically provide notification if toner is low and even which color! This also serves our cost per page customers well by providing all needed data instantly and automatically. The effective usage of this software and proper implementation by trained personnel on-site will virtually eliminate downtime altogether. Lost productivity due to equipment failure will become a thing of the past. Best of all this is free for all our customers.



Dante Technologies Preventative Maintenance Program Reduces the Frequency of Breakdowns by 60%-90%

One fact that remains constant over time, is that equipment uptime is critical. In the 30 years we have been servicing printing and imaging customers, we have learned that when the equipment is properly maintained downtime is reduced to an absolute minimum, ensuring the highest possible level of efficiency and productivity to the client. **Our studies indicate that thorough consistent preventative maintenance programs, we can reduce the frequency of breakdowns by 60% to 90%!** We are able to achieve such great results by performing an annual preventative maintenance inspection on each and every unit. This process consists of replacing high mortality parts, such as fuser assemblies, feed rollers, as contained in a maintenance kit. We also ensure that all units are set to each individual manufactures' specifications. Our goal with this extensive procedure is to anticipate future failures based on usage and replace all worn or damaged parts prior to an actual breakdown. And if a part is needed, we are prepared

to provide a comparable loaner to minimize any productivity loss.

Consumable Supplies At Competitive Prices

Dante Technologies stocks all consumable supplies, offers competitive pricing and provides free next day delivery. This includes all end user installable OEM, and/or compatible toner/ink cartridges, drums, fusers, transfer kits and more. ***We guarantee that our remanufactured and compatible toner cartridges will meet or exceed all yield and quality standards of new OEM brands at 20% to 35% lower costs.*** Our cartridges are compliant with the EPA 'GREEN' procurement standards and are run through extensive quality control testing to assure the highest possible out-of-the-box quality. Many of our most demanding customers prefer remanufactured cartridges to the OEM brand because of the darker print and crisper resolution. The Dante Technologies private label for these toners are only available when our highest specifications are met.



Experienced Team of Network Professionals

Dante Technologies provides information technology printing and digital imaging support to both government and the commercial sector. We specialize in customer support, printing solutions and training with network troubleshooting. Our team of network professionals are ready to assist customers with network design, implementation, installation, connectivity, troubleshooting and documentation. It is our goal to provide our customers with ***solutions through innovation.***

At Greenberg Traurig LLP, Dante Technologies provided print fleet management support and repair of all imaging equipment leading to 98% uptime and lowering over 25% of the costs associated with the existing vendor